

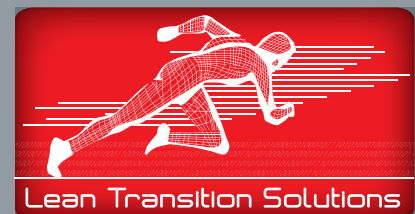
Lean

Transition

Solutions

Lean Transition Solutions

Lean Enterprise Partnership
Lean Operational Excellence
Business Transition
Breakthrough Solutions



About us

Lean Transition Solutions

Our experts at **Lean Transition Solutions** have had many years experience in leading and supporting business improvement programs for companies in the UK as well as in Europe. Whichever business sector you are serving or geographical location our programme portfolio is extensive and can be tailor-made to integrate high impact results, that supports sustainable business improvements.

Operational Excellence

Lean Manufacturing

Lean Transition



Ask yourself.....

Is your business performing in the way that you want it?.

If the answer to this question is "no" or "not really" then "Lean" would ask you to ask **WHY** your business performs in the way that it does.

At **Lean Transition Solutions** we can help you to realise the goals and targets you want from your business

Our Approach

Our ultimate aim is to help organisations develop and prosper in an ever-increasing global marketplace. LTS transformation programs support our clients to achieve radical improvement to their operational cost and business performance and helping to raise the competitiveness of UK businesses.

With our clients we share our passion for lean operational excellence. We devise and oversee bespoke transformation programs clearly demonstrating that we have made the transition by impacting your bottom line results.

Partnerships



Lean Transition Solutions is not like most support companies, too many times companies give training or execute training courses, then leave the client to work through the business challenges. However all too often the normal day to day activities of the business takes over and employees go back to their day to day jobs and priorities.

At **Lean Transition Solutions** we work with you in a committed partnership, and by building strong bonds, working together and gaining true synergy we can gain maximum impact on the business opportunities. True collaboration in this manner will realise the benefits to a greater degree.

We believe in :-

Customer value and to manage the needs and expectations of our customers.

Commitment to creating and maintaining alignment, to challenge the process and to continually improve.

Respect, to treat people with honesty, professionalism, dignity and respect.

By working in partnership with our clients rather than consulting we can seek the "Sweet Spot" and synergy to achieve maximum impact on real business issues, that becomes truly sustainable.



Tailor- Made Client Services

現地現物
Gench Genbutsu
方針管理
Hoshin Kanri

Our Methodology

Our dedicated experts are very passionate in achieving quantifiable results that demonstrate true customer value. We are a very “hands on” business and believe in “Gench Genbutsu” – Believing in going to the source to find the facts to make correct decisions, build consensus and achieve goals at our best speed.

Our Services

- 現 Breakthrough programs
- 現 Strategy deployment services
- 現 Transition programs
- 現 Lean training
- 現 Partnership programs
- 現 One on one development coaching
- 現 Interim management
- 現 Supplier development training
- 現 Supplier development support
- 現 Tailor – made programs
- 現 Customer experience management

Planning your Lean Strategy

Our Lean transition experts have gained extensive experience in helping organisations set their strategic horizon and vision, our experts offer a full range of strategy deployment programs.

Hoshin Kanri Strategy Deployment	Strategy deployment must be led from the top of your organisation, this is why we are keen to engage with your CEO, MD or General managers
Goal Alignment	Our experts are able to draw out your strategic vision and document this in our detailed “Line of Sight” process giving each employee focus and direction to a shared vision
Lean Enterprise	We are able to use the Lean Enterprise model either in conjunction with existing continuous improvement program or tailor it to suit your organisation
Business Transition Plan	During the course of our time with you we will work on key business indicators that can be used to track your progress towards the future state.



Our Breakthrough Approach



Why Choose Lean Transition Solutions?

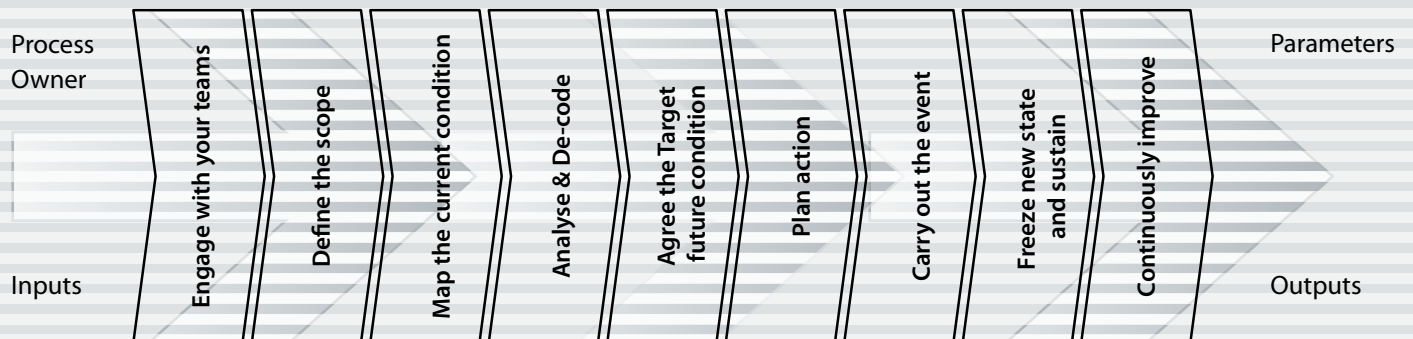
Our approach is simple, it comes in 5 STEPS

- 1 Understand your Customer Value
- 2 Optimise your talent pool with support and training
- 3 Analyse & Decode the potential WASTE
- 4 Act on the improvement with your team
- 5 Sustain your improvement culture



The Process

Alignment of team members
Review of Business Focus



"First seek to understand then to be understood"

We firmly believe that by understanding our customers and your customers added value we are able to sharpen our focus on what the customer really wants.

By defining the scope of the improvement project we can ensure alignment with your business needs and or customer requirements.

Understanding the current condition at the GEMBA "The real workplace" we gain clarity of how complex or easy the improvement project is. Part of the analysis or de-coding as we like to call it, we are able understand the norms and values of the people involved.

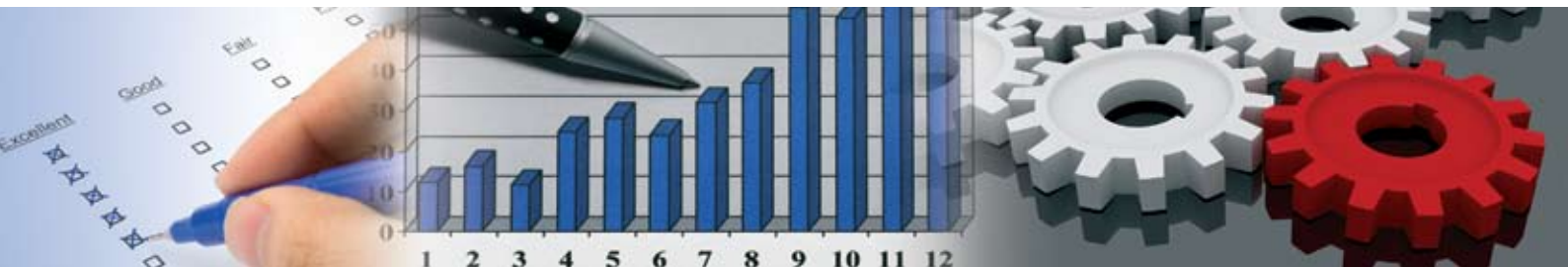
We establish rules of behaviour and define the scope of the improvement project, to ensure focus and discipline.

With your teams data trends are analysed and we start to then de-code the findings.

By de-coding the data, we can quickly gain a clear understanding of the current condition. Planning the improvement is crucial to the success of the change, and great communication will generate ownership and accountability.

Carrying out the improvement activity is the area where the teams are most motivated.

Team alignment and ensuring improvement to the project scope, teams then freeze the new condition to ensure project closure. After freezing takes place, the monitoring of results will ensure sustainability.



Managing the downturn



The economic downturn has hit every industry and every corner of the globe. This is requiring business to re-evaluate their position and ask what they need to do differently to out pace their competitors or is just a case of survival.

Companies have changed their purchasing behaviours and are purchasing in smaller batches at a more frequent basis, this will require a fundamental rethink on how you manage your business. The challenge for us all is to plan for your immediate survival and rethink your future strategy to cope with the new opportunities your business will face.

Managing the downturn

Declare "War on Waste"

Eliminate waste, reduce variable costs and drive productivity gains.

Manage your Cash

Reduce your inventories and harmonise accounts receivable / accounts payable.

Evaluate the Focus on People

Clearly communicate and engage the troops.
Recognise key contributors.
Engage in Lean activity.

Continue to invest for the future

Continue to stay true to your vision and core values.
Keep building a sustainable future with a lean culture.

Operational Excellence in challenging times

Businesses are cautious about hiring staff, **Lean Transition Solutions** can help with fast effective breakthrough programs that will deliver fast results that have a direct impact on the bottom line.



Setting your Strategic Vision

Our experts have gained extensive experience in helping organisations to set their strategic horizon and vision. We offer a full range of strategy deployment programs.

Lean Transition Solutions have gained extensive years of knowledge and experience in understanding how to identify opportunity for lean leadership and effective lean implementation. These are key to the on-going success of your lean journey.

As part of your lean journey **Lean Transition Solutions** can help and support you through this program, whether you are just starting your lean journey, or you are gaining maturity then we can carry out your lean journey assessment.

The assessment:- is split into 3 areas, current condition, assessment & transition path.

Current Condition

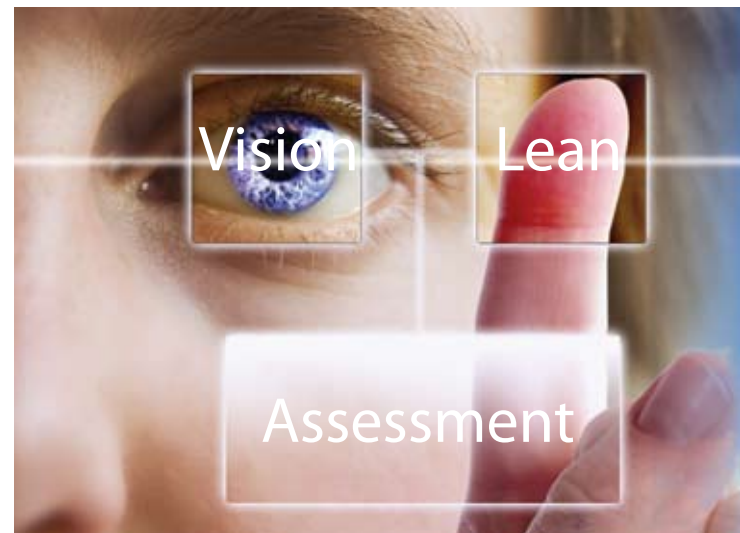
We engage with your business leaders, and gain an understanding of your strategy and your future focus. Identify the desired future state including timescales and agreed assessment parameters.

Assessment

We then carry out a comprehensive and in-depth analysis of your business, review key processes, business data and KPI's. With this information we are able to compile a detailed report with our findings.

Transition Path

Lean Transition Solutions will use this assessment to populate your lean transition plan, then maps out your maturity path in 20 key areas of lean. Enabling your organisation to clearly understand your current condition and strategically visualise your future path. This process gives your leaders the benefit of understanding your lean journey on one A3 document.



Your Lean Journey



Our experts at **Lean Transition Solutions** use various “Breakthrough” techniques to deliver quantifiable benefits with your teams. Our approach has been used over many years and has proven to be invaluable for our clients.

Please see our testimonials on www.leantransitionsolutions.com

These simple techniques can be used in all business sectors and range in time depending on the scope of your program.

transition path
tailored to your business

give your employees / teams the tools

Transition Programs	These are uniquely tailored to your business and reflect the benchmarking audits carried out on your company. They will give focus to your strategic direction and align your teams with a shared vision.
Breakthrough activities using A3's & QUADS	Value Stream programs work on the “Big Picture” not just the individual processes, and aim to improve the whole, not just optimising the parts
Lean Enterprise	Breakthrough activities are designed to take a given problem, and by using various techniques, applied with our experts give step change improvement. Typical length of program 4 – 12 weeks.
Kaizen Blitz activities and “Just Do its”	These are designed to give your employees / teams the tools to gain a step change event and to complete significant business or operational process improvements. “JDI” encourages and enables individuals to identify problems that detract from the local teams performance

Our Solutions

On-Site programs	We would visit your organisation and tailor our program to suit your business needs, we engage with your teams to deliver breakthrough programs
Off-Site Seminars	We can accommodate off site training at various facilities across Europe to enable a worry free environment for your employees to gain valuable training and a unique experience
Internal Training On-Site	Our experts are able to work with your teams on your premises to enable training and engage in dialogue discussing the real issues that your company faces
One-on-One Training & Development	Lean Transition Solutions can tailor your individual training needs to any employee and can be linked as part of your company training and development program, NVQ or lean champion training. These programs are designed to give maximum focus and accelerated Lean development progress

Partnership Programs

Free Benchmarking Exercises

Transition Programs	"Hoshin Kanri" Business Plans
	Transition Plans
	Lean Enterprise Change Programs

Breakthrough Programs	Kaizen Blitz
	Continuous Improvement Program
	A3's and "Just Do it's"

Group Training Programs	Train an unlimited number of individuals on and off site
	Train an unlimited number of individuals in a group setting
	Train Customers and Suppliers at your Facility



Working with your suppliers



Our Experts have led a programme involving suppliers to the EU businesses and had the support from the UK's Department of Trade and Industry.

With an overall aim of improving the sustainability of the UK manufacturing base, the initiative was originally aimed at the Automotive sector, but has opened up to Aerospace and subsequently to the general manufacturing industry.

The result of this work, suppliers sustained on-time delivery and quality performance. The Supply Chain Groups Programme created, through Value Stream Mapping events, individual supplier-specific improvement plans.

Key wins from the programme included 'bottle neck reduction' with a cost reduction achieved.

Problem resolution training helped improve the robustness of suppliers' 8D responses, 5S program implementation, and coaching on the implementation of 'Flow'.

The introduction of Visual management systems at suppliers' facilities.

The programme led to a long term view with sustainable PPM and delivery performance.

Benefits & Results

Lean Enterprise implementation
Continuous Improvement culture gained
Breakthrough programs realising bottom line results
Collaboration relationship strength to "win win"
Synergy and focus to the "War on Waste"

Our Impact

Improved Work Place Organisation
Reduced risk of ergonomics
Empowered and motivate teams
Quality:-
Significant reduction in quality metrics
Greater work flow to reduce risk of errors

Delivery:-
Improved customer satisfaction
Improved lead times
Reduction of inventories
Cost:-
Reduction in operating costs
Increase in cash released
Greater return on assets

Customer Experience Management

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Linked with our lean methodology of Customer Value, we help you discover the experiences your customers value and the journey they travel engaging with your business. Our transformation programs will ensure your key customers stay loyal and are supports of your company and brand, in a world where increased choice is eroding loyalty and increasing customer turnover.

Lean Transition Solutions offers comprehensive solutions on your entire customer experience and connectivity, and this methodology will transform it into one of your biggest business assets.

We determine the interaction points between the company and its customers

- 現 Understand the drivers of **Customer Satisfaction & Customer Experience**
- 現 **Customer Experience Value** review
- 現 **Customer Experience** expectations
- 現 Implement **Transition Improvement of Value & Experience** for your customers
- 現 Integrate **Customer Experience Management** into your business

Our **TCX program (Total Customer Experience)**, with the **TCX Hoshin Kanri**, starts with a hard look at your customers and their experiences with your organisation today. The resulting "Roadmap" will then give you the tools to implement customer experience improvements towards agreed goals.

Our Transition Plan program is designed to truly make your organisation customer centric, embracing and incorporating the 20 key elements of the CEM - customer insight, customer & experience proposition development, organisational transition, strategic direction setting.

Our approach to **Customer feedback and A3 approach** helps you understand customer behaviors to a greater extent, and enables you to influence this behavior to drive sales and loyalty. Through understanding how your customers feel at each interaction and identifying positive influences, you will be able to implement changes and measure their effect, to ensure you consistently deliver an experience to delight the customer at every point.



Reaffirm the meaning of *LEAN*



Lean is a systematic approach of eliminating waste so every step adds value for the Customer.

Lean Transition Solutions will help you to orientate on your lean journey through implementation, running and the on-going lean culture within your business. At each stage of your Lean journey, you can choose the services which will positively impact your organisation and its employees.

- 現** Diagnostic enterprise assessment is the start. This is a comprehensive diagnosis which involves a evaluation of your organisation, this can be conducted free of charge.
- 現** You can also decide on a lean manufacturing assessment, this is an in-depth diagnosis of your production place of work, and its adoption towards lean practice.
- 現** One or more of the following Lean Basic Tools could to be implemented in 2 weeks after introductory workshops based on the assessment.
- 現** 5S , TPM , SMED Kaizen Blitz, Continuous Improvement Programs, Standardized Work, Pull System /Kanban ,VSM , One Piece Flow.
- 現** Implementation of Lean Advanced Tools : Extended Enterprise, Strategy Deployment (Hoshin Kanri), Lean Transition Planning will enable your organisation to extend its lean culture to the entire enterprise and its employees.



Overview

- 現** We are a performance improvement service company.
- 現** Lean Transition Solutions are a business dedicated to business improvement through the elimination of waste, lean deployment and customer focussed activities through the effective use of your talented labour pool.
- 現** We will collaborate with you to effectively gain a positive impact on your business opportunities and bottom line results while maintaining employee morale.
- 現** Our aim is to build a strong relationship with you for the long term and to help your teams realise and leverage the real challenges facing you, your suppliers and customers.

Key Characteristics

- 現** Human performance improvement
- 現** Stable processes
- 現** Integration of people and processes
- 現** Customer focused
- 現** Exemplary client satisfaction



LEAN TRANSITION SOLUTIONS

exceeds expectation



Guarantee

We guarantee that your business will benefit from our training, breakthrough programs, workshops or our tailor-made transition programs.

We are so confident of our services, that if you do not believe we have made a positive impact on your business, we will hold back the final invoice.

The benefits realised by your organisation will significantly outweigh the cost of our services as they are aimed to be self financing up to 10x.

Our ultimate goal of lean transformation will ensure true synergy providing you with trained, motivated and capable teams that deliver on real business issues.

Send us your business challenges and we will get right back to you.

Guarantee WASTE Reduction

Speed in Response & Implementation

Bottom Lines Results



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